



UK Trade Centre

Connecting – Sharing – Trading

“How does a man become wise? The first step is to trust and reverence the Lord! Only fools refuse to be taught”

[Proverbs 1:7](#) – The Living Bible

(Click on the highlighted text reference for context in 4 parallel readings)

17th November 2015

www.uktradecentre.net

UKTC - End of a season @ 31st December

As you will read – and please do - in the letter also attached to the e-mail with this Update, [UKTC will close on 31st December](#). It has been a *GOOD* journey, with many lessons learned for whatever may follow. Many, many, thanks to all who have been part of that journey. *May each and every one of you continue drawing closer, and closer still, to our beloved Lord and Master Jesus, as you gratefully follow and eagerly seek to delight His great heart.* YES!



(I will continue sending Updates until Christmas)



1) *“...If you discover that the answer to the big question is a **person**, then all subsequent questions can be put into the file **‘to be discussed’**”*

Milton Jones, in an interview with LICC, read the whole article [HERE](#)

2) *“...Those employers who can offer competitive remuneration packages, clear career development paths and relevant training **will be best placed to attract the top talent required to succeed next year.** Those that don’t, risk stifling their growth plans”*

Nigel Heap, head of recruitment firm Hays, UK & Ireland

3) *“... The way good management works best is when the chief executive and senior team create the strategy, set the culture, and then give colleagues freedom to deliver the detail”*

John Timpson, Daily Telegraph, 16th Nov



More [HERE](#) and [HERE](#)



Pam Coates

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Mentoring – for you?

If you have been thinking that mentoring might *help you to become the best you can in your business*, then you might like to hear of [The Lions](#), recently recommended to me thus:

“... A great group of committed business and third sector leaders which is making a difference to those who commit to it ...”

UKTC Subscriber [Blue Vine](#) (Steve Rodd) also offers Mentoring to Christian Business people in the Bristol area and beyond)



The biggest obstacle...

Today I heard of a local businessman stating that one of the reasons his business was good was because *all the clients had a direct line to him as CEO..*

...That led me to two thoughts: (a) that *maybe he is the biggest obstacle to growing his business beyond a certain level*, and, (b), that *he doesn’t seem to trust his team to do as good a job as he would.*

And that reminded me of a session on a course I did about 15 years ago. We were talking about the releasing power of delegation, and our homework for that week was *to go and delegate one of the most important part of the jobs we did*, to someone who reported to us.

Go on – **I DARE YOU!**



Dates for your diary

27th February, a Saturday *WORKPLACE Day Conference*, hosted by [Woodlands Church, Bristol](#), with [Mark Greene of LICC](#) as main speaker, plus seminars etc. More details to follow

4th-6th March. [ICCC](#) National 2016 weekend Conference @ Latimer Place, Bucks. Details to follow. Venue info [HERE](#)

The Lighter Side

How might a Dachshund use a food mixer? [HERE](#) is a delightful 18 second suggestion from “The secret life of pets”